

# Utilizing Emerging Virtual Care Methods and Population Health Platforms to Redefine Access to Behavioral Health Services within the Ambulatory Care Setting

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# Faculty Disclosure

The presenters of this session have NOT had any relevant financial relationships during the past 12 months.

OR

The presenters of this session currently have or have had the following relevant financial relationships (in any amount) during the past 12 months.

# Conference Resources

Slides and handouts shared by our conference presenters are available on the CFHA website at [https://www.cfha.net/page/Resources\\_2019](https://www.cfha.net/page/Resources_2019) and on the conference mobile app.



# Learning Objectives

At the conclusion of this session, the participant will be able to:

- Understand how care delivery systems focused on telehealth, virtual care, and skill optimization are driving access to behavioral health services in a financially sustainable model targeting population health.
- Articulate the business reasons for integrating behavioral health into primary care and identify the appropriate measurements to evaluate effectiveness.
- Design quantifiable metrics relative to program impact on health outcomes, symptom improvement, resource utilization and overall cost of care.

# Bibliography / Reference

1. 29-1066 Psychiatrists." *U.S. Bureau of Labor Statistics*. U.S. Bureau of Labor Statistics, n.d. Web. 30 Nov. 2014.
2. Harter, M. Dirmaier, J., Dwinger, S., Kriston, L., Herbarth, L., Siegmund-Schultze, E., Bermejo, I., Matschinger, H., Heider, D., Konig, H. Effectiveness of Telephonic-Based Health Coaching for Patients with Chronic Conditions: A Randomised Controlled Trial. *Journal of US National Library of Medicine Nations Institutes of Health*. 2016. 11(9):e0161269
3. National Institutes of Mental Health, (n.d.). Statistics: Any Disorder Among Adults

# Learning Assessment

- A learning assessment is required for CE credit.
- A question and answer period will be conducted at the end of this presentation.

# Carolinas HealthCare System Is ...



# Atrium Health



OUR MISSION:

TO IMPROVE **HEALTH**  
ELEVATE **HOPE**  
AND ADVANCE **HEALING**  
- FOR ALL

VISION:


TO BE THE **FIRST** AND **BEST** CHOICE FOR CARE



# The State of Behavioral Health

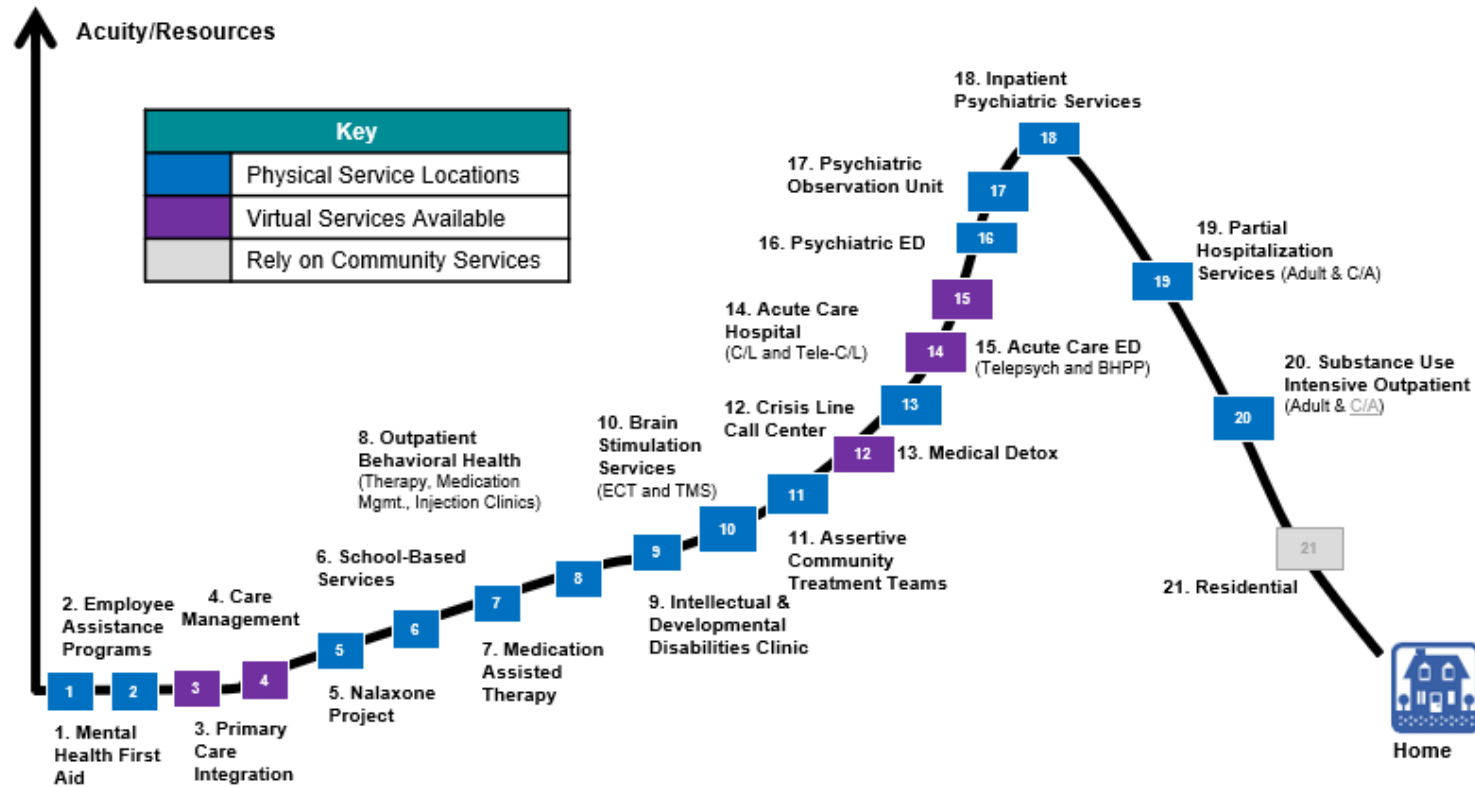
- **One in five adults** suffers from a diagnosable mental disorder.
- **43.8** million adults experience mental illness in a given year.
- Untreated mental health and substance abuse disorders cost the **US \$250-\$500 billion per year**.
- \$193 billion per year in **lost workplace earnings** due to untreated mental illness.
- Even beyond the United States, mental illness is the **#1 cause of disability life years** worldwide, vastly outnumbering those caused by cardiovascular disease and cancer.
- With proper diagnosis and effective treatment, the **recovery rate** for patients with mental illness is **60-80%**.
- But in today's environment, the effective recovery rate is only **5-10%** due to such **limited resources and infrastructure**.

# Atrium Behavioral Health (BH)

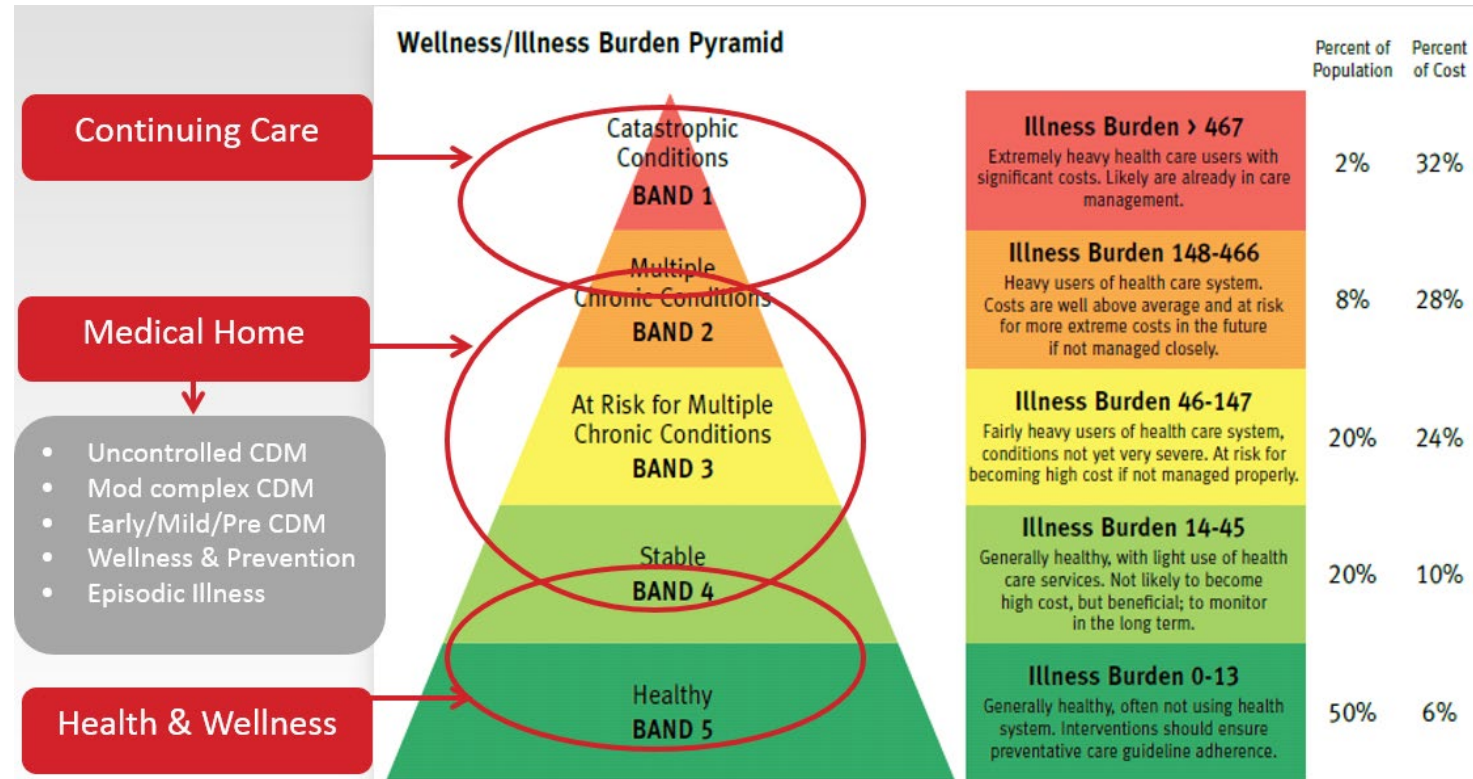


Atrium Health will develop a **transformative**, **clinically integrated**, and **sustainable** system of high-quality, patient- and family- centered care to serve the Behavioral Health needs of patients, their families and the community.

# The Atrium BH Continuum



# Population Health Management (Customized Coordinated Care)



Adapted from BCBC MD CareFirst

# Emphasis on Reducing Low Value Care

## Low Value Care

- Overutilization of Services
- Inappropriate Care
- Anecdotal care as opposed to evidence based care

## Patient Impact

- Inconsistent Care
- Inability to Afford Out of Pocket expenses for high-cost services
- Access Problems

"Bigger than higher prices, administrative expenses and fraud, however, was the amount spent on unnecessary healthcare services."

"In just a single year, up to 42% of patients received "low-value care"

-Atul Gawande, Harvard University



# Virtual Care... Not just Technology Care is Care

## Core Competencies



Virtual Care  
Clinical Teams



Clinical  
Culture &  
Workflow



Telemedicine  
Platform



Data,  
Algorithms &  
Reporting

## Benefits



Evidence Based



Timely  
Access



Scalability



Industry  
Alignment



Sustainability

# Why Primary Care?

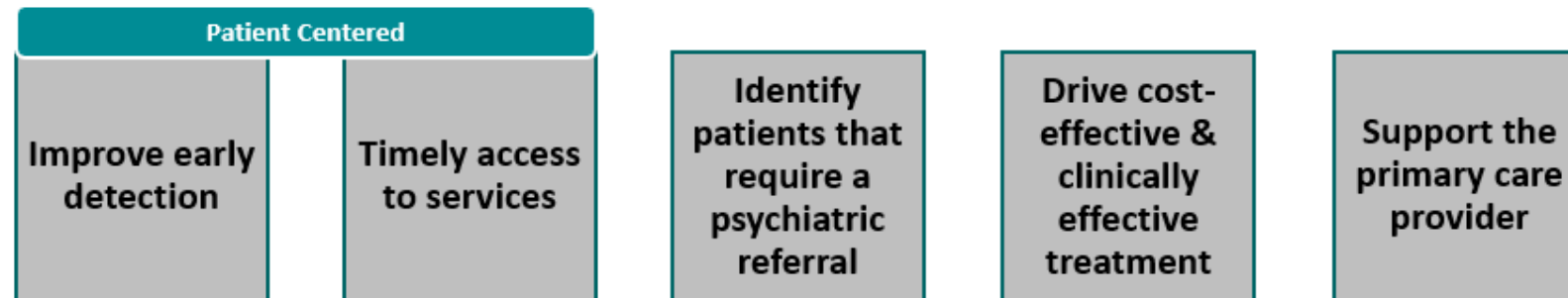
**Stigma is Lower**

**Greater than 50% of all psychotropics prescribed by PCPs**

**70% of PCP visits involve a behavioral concern**

**50% of patients referred to psychiatry do not attend appointment**

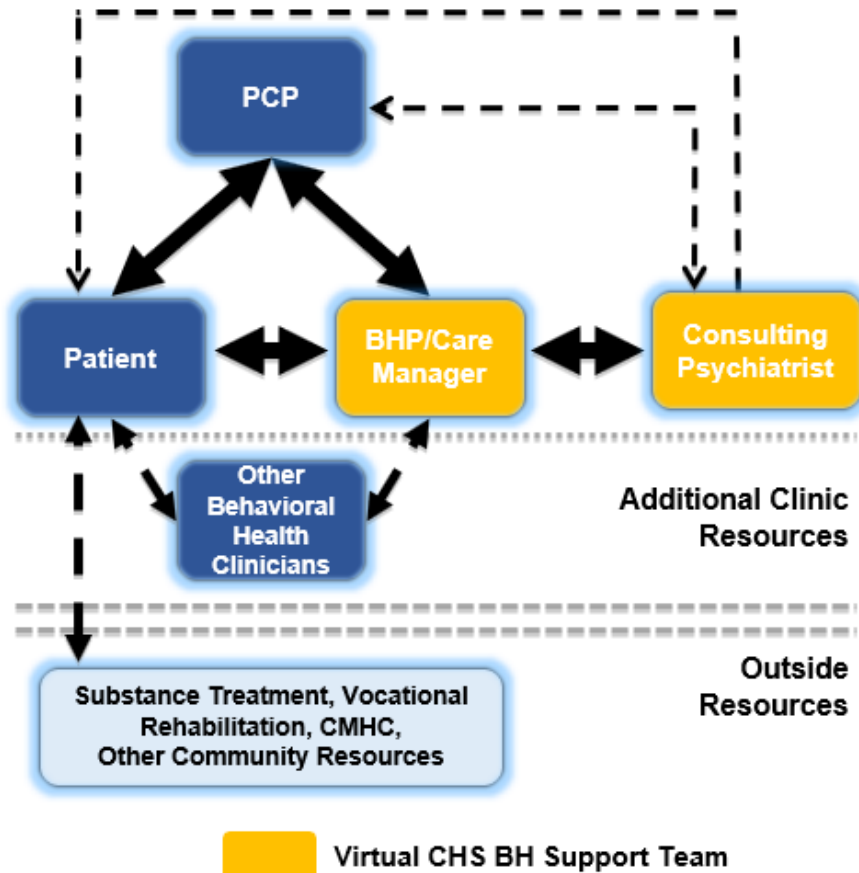
**2/3 of PCPs report limited access to BH services**



*"The key to making team-based medical care work...is helping the patient feel that his or her relationship with the primary-care provider is at its center."*

# vBHI Model

## The Collaborative Care Model



## The Team

### Behavioral Health Professional

- LCSW/LPC, Psych RN

### Health Coach

- Bachelor level with two years' experience
- Obtain Health Coach Certification within 1 year of hire date

### Provider

- Adult Psychiatrist
- Child and Adolescent Psychiatrist
- Nurse Practitioner

### Pharmacy

- Board Certified Psychiatric Pharmacist (BCPP)



# Screening is the Driver, Standardization makes it scalable and sustainable

## PATIENT HEALTH QUESTIONNAIRE (PHQ-9)

NAME: \_\_\_\_\_ DATE: \_\_\_\_\_

Over the last 2 weeks, how often have you been bothered by any of the following problems?  
(use "✓" to indicate your answer)

	Not at all	Several days	More than half the days	Nearly every day
1. Little interest or pleasure in doing things	0	1	2	3
2. Feeling down, depressed, or hopeless	0			
3. Trouble falling or staying asleep, or sleeping too much	0			
4. Feeling tired or having little energy	0			
5. Poor appetite or overeating	0			
6. Feeling bad about yourself—or that you are a failure or have let yourself or your family down	0			
7. Trouble concentrating on things, such as reading the newspaper or watching television	0	1	2	3
8. Moving or speaking so slowly that other people could have noticed. Or the opposite—being so fidgety or restless that you have been moving around a lot more than usual	0	1	2	3
9. Thoughts that you would be better off dead, or of hurting yourself	0	1	2	3

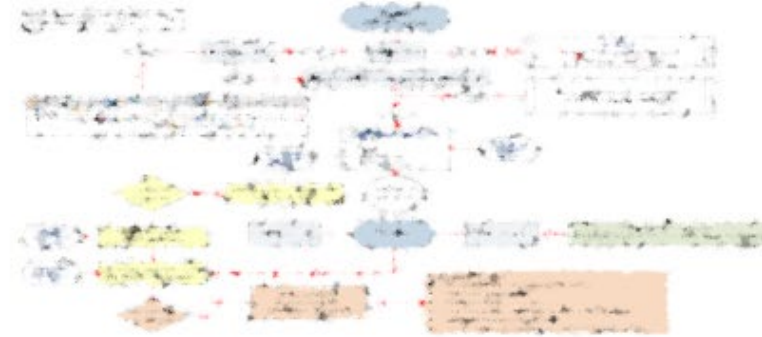
add columns: [ ] + [ ] + [ ]

(Healthcare professional: For interpretation of TOTAL, please refer to accompanying scoring card).

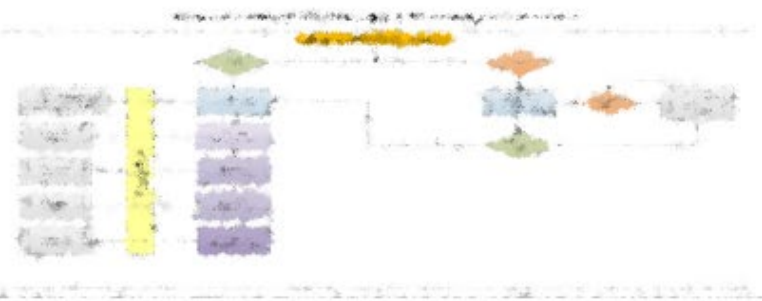
TOTAL: [ ]

Standardized tools in the PCP setting enhance screening diagnosis, and treatment planning

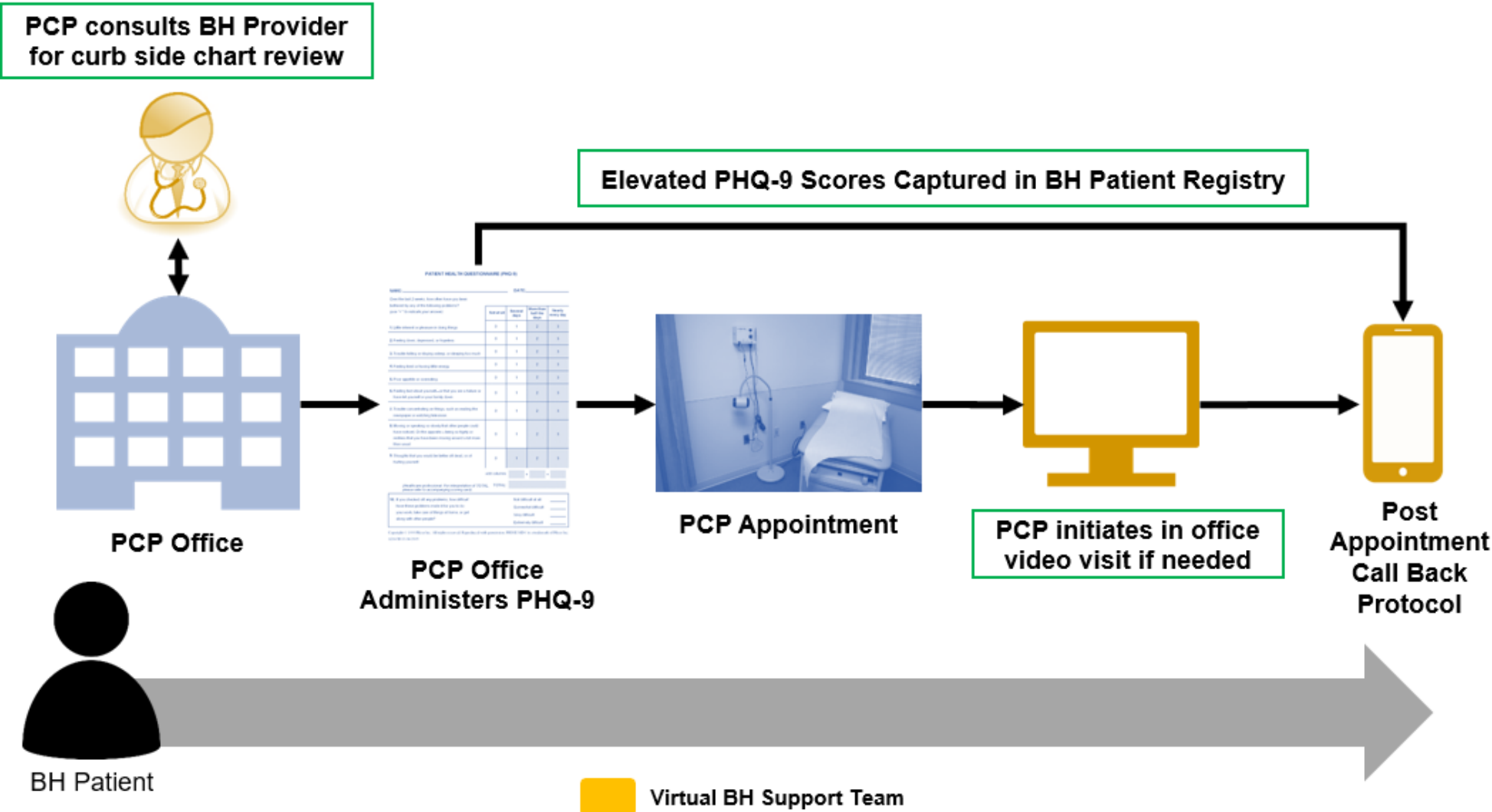
## Evidenced Based Treatment



## Patient Engagement Recovery

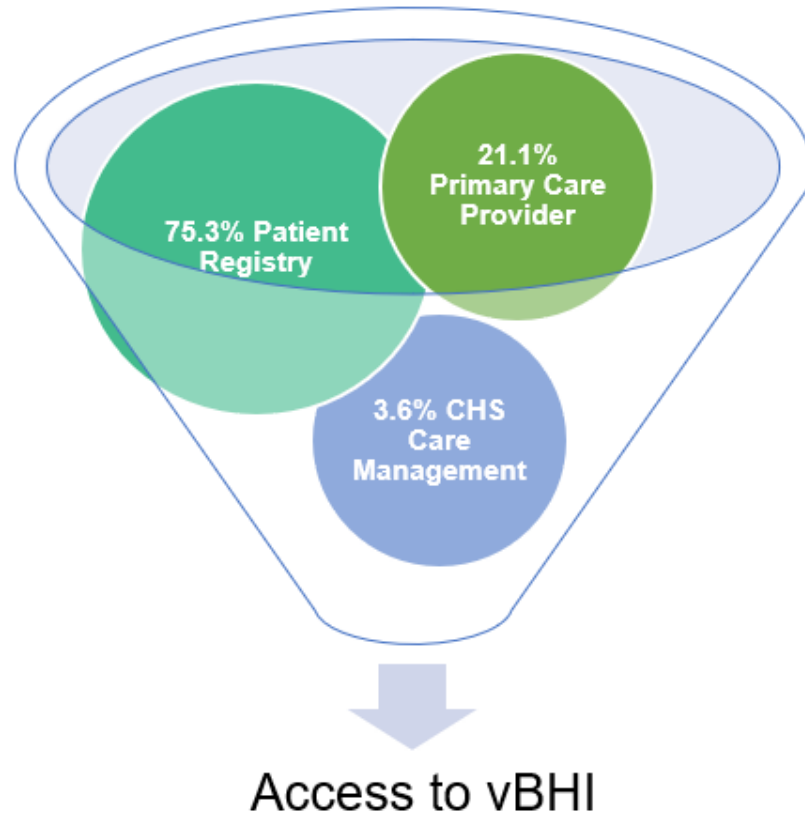


# Process



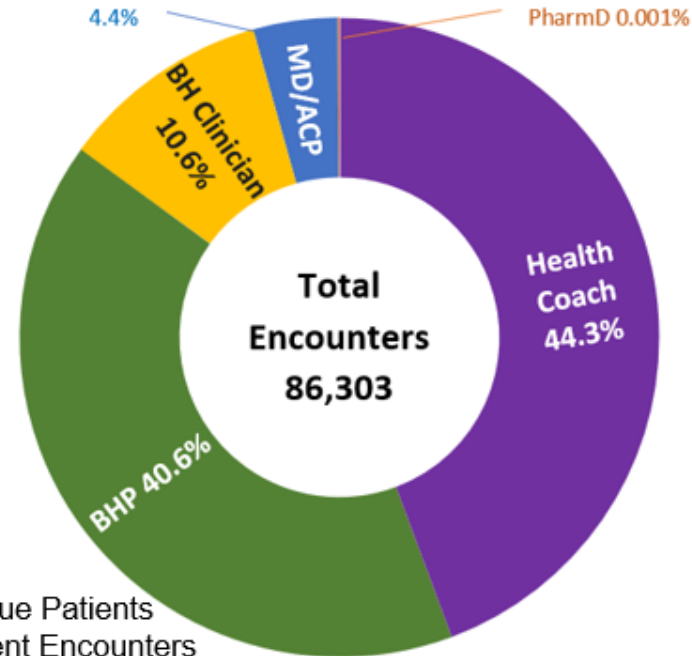
# 2018 Outcomes

## Entry Point



## vBHI by the Numbers (2018)

### TEAMMATE INTERVENTIONS



15,601 Unique Patients  
86,303 Patient Encounters  
1,006 Patients Active Patients  
25 Primary Care Practices  
7 Pediatric Practices  
70+ Care Management Clinics

# Outcomes

Disease Severity	Clinical Outcomes	Healthcare Utilization	Cost of Care
▼ Depression symptoms	▶ Weight/BMI	▼ Inpatient Visits	▼ Overall
▼ Anxiety symptoms	▼ <u>HgB A1C</u>	▼ Inpatient Days	▼ Inpatient
▼ Suicide ideations	▼ Cholesterol (Total, triglycerides, LDL, HDL)	▲ Ambulatory Visits (Primary/Specialty)	▼ ED
		▼ ED Visits	
		▼ Avoidable ED/IP Visits	

# Symptom Improvement

## Depression

- 60.2% of patients receiving BHI services demonstrated 50% reduction in PHQ-9 score

## Anxiety

- 65.9% of patients receiving BHI services demonstrated 50% reduction in GAD-7 score

## Remission

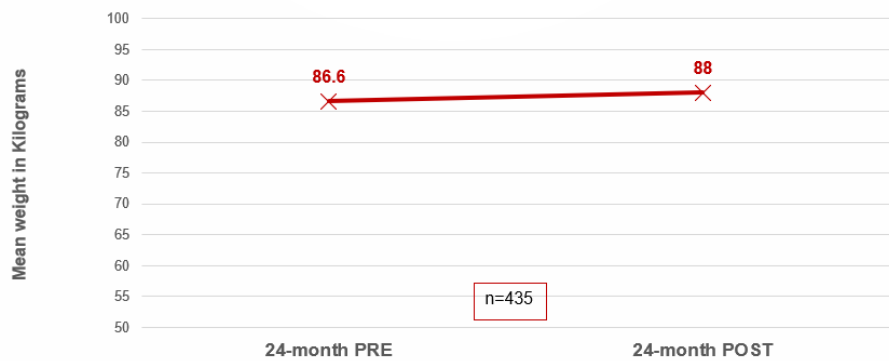
- 44.1% of patients receiving BHI services achieved remission

## Suicidal Ideations

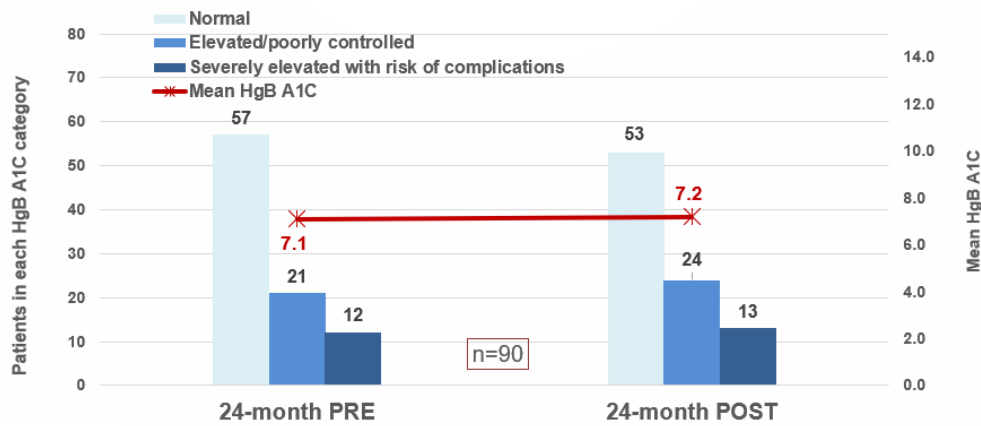
- 88.0% of patients receiving BHI services endorsed absence of suicidal ideations upon completion of Health Coaching

# Clinical Outcomes

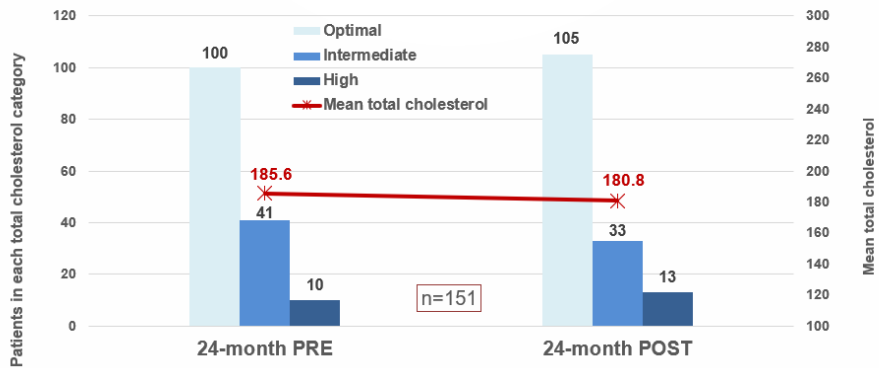
## Weight



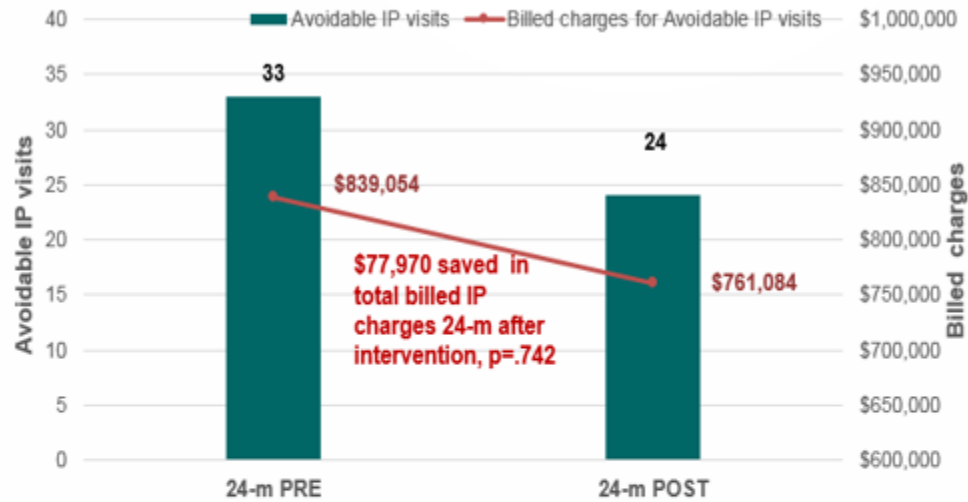
## HgB A1C



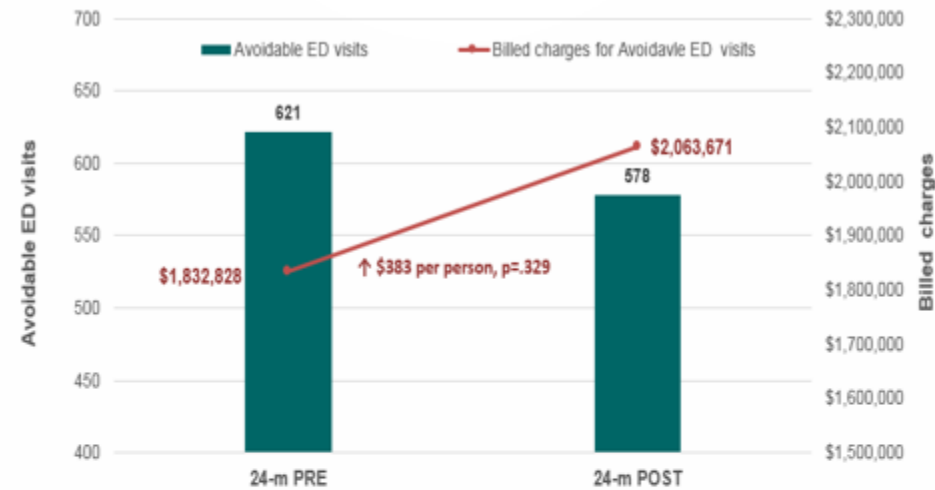
## Lipids: Total Cholesterol



# Avoidable Inpatient Care and ED Utilization



- There was **27%** reduction in avoidable inpatient visits (from 33 visits pre- to 24 visits post-intervention). Inpatient visits were classified as avoidable using AHRQ Prevention Quality Indicator (PQI) methodology



- There was **7%** reduction in avoidable ED visits (from 621 visits pre- to 578 visits post-intervention, p=.883)
- Visits were classified as avoidable using NYU ED Algorithm (types of avoidable visits included: Non Emergent, Emergent but PCP Treatable and Emergent but preventable)

# Key Takeaways...

This work puts the **patient first always** – integrated into the **full continuum**, including prevention and community health

**Standardized work** in development and being refined  
(incl. teammate expectations and tools that need to be followed)

Utilize **data analytics** to drive focus and improve outcomes  
**Coordination is essential**; expectation that as a team... we make sure this happens 100% of the time

Efforts to **scale** will be **critical for success** – we will prioritize to ensure this happens



# Session Survey

Use the CFHA mobile app to complete the survey/evaluation for this session.



**Join us next year in Philadelphia, Pennsylvania! Thank you!**